

Equipment Transport Quote Comparison

Confirm the shipment assumptions before comparing prices.

Give both providers the same equipment details, route and timing. Mark each item Included, Excluded, Conditional or Unknown, then record the amount or condition. Unknown does not mean \$0.

Equipment / asset reference

Origin and destination

Requested dates / quote date

Compare the same scope	Provider A	Provider B
Provider name / quote reference		
Machine dimensions, weight and attachments assumed		
Operating condition and loading assistance assumed		
Trailer or transport method proposed		
Pickup window / delivery window / transit estimate		
Loading: responsible party, equipment and cost		
Unloading: responsible party, equipment and cost		
Site access / appointments / release documents		
Permits / escorts / route-related support, if required		
Fuel / tolls / other stated surcharges		
Waiting-time allowance / rate / when it starts		
Quote expiry / events that allow price changes		

Ask for written clarification of every exclusion or unresolved responsibility. This worksheet supports quote review; it is not a transport contract or a loading, engineering or permit determination.

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Compare confirmed costs, then resolve the remaining questions.

Use amounts from written quotes. Add only required costs that are excluded from the quoted total. Do not add deposits twice: a deposit is normally part of the price unless the terms state otherwise.

Compare the same scope	Provider A	Provider B
Quoted transport total		
Confirmed required loading costs NOT already included		
Confirmed required unloading costs NOT already included		
Other confirmed required costs NOT already included		
Confirmed comparison subtotal (sum the four rows above)		
Conditional charges: trigger, rate and possible exposure		
Deposit / balance / due dates / payment surcharges		
Cancellation / refund / rescheduling terms		
Assigned carrier identity / authority verification		
Cargo coverage: documents, limits, exclusions, deductible		
Condition report / delivery paperwork / claims contact		

Questions to resolve before booking

Are both quotes for the same shipment? Are any required costs unknown? Who approves a change in scope or price? Who supplies unloading assistance? Which dates are estimates and which commitments are confirmed in writing?

Unresolved item / responsible person / answer needed by: